

CUSTOMIZED PRODUCT PRICING SUMMARY BASED ON CONTRACT

Medium and HD Trucks

BUYBOARD BID 281-07

End User: COLLIN COUNTY

Philpott Rep: ALAN WILEY

Contact: LIZ GRAY

Date: 3-Nov-09

Product Description: FORD F350 CAB/CHASSIS SRW

A. Bid Series: 19

A. Base Price: \$ 14,438.00

B. Published Options [Itemize each below]

Code	Options	Bid Price	Code	Options	Bid Price
F3G165	REGULAR CAB 84"CA DRW	\$ 1,757.00		AM-FM RADIO	STD
	AIR CONDITIONING	INCL		VE VINYL BENCH SEAT	STD
	W/TOW MIRRORS	INCL		RUBBER FLOOR	STD
	13,000 GVWR DUAL REAR WHEEL	INCL		POWER STEERING	STD
44B	5-SPEED AUTOMATIC	\$ 1,078.00		ABS BRAKES	STD
512	SPARE TIRE AND WHEEL	\$ 328.00		HEATER-DEFROSTER	STD
	4-TON JACK	INCL	90L	POWER EQUIPMENT GROUP	\$ 796.00
99R	6.4L DIESEL	\$ 6,895.00			
X4N	LIMITED SLIP AXLE	\$ 328.00		GENERAL SERVICE PACKAGE C	\$ 9,310.00
TC	VINYL 40-20-20 SEAT	\$ 375.00		SEE UPGRADE BELOW	
52B	BRAKE CONTROLLER	\$ 216.00			
525	CRUISE CONTROL	\$ 220.00			
524	TILT STEERING WHEEL	\$ 141.00			

Total of B. Published Options: \$ 21,444.00

C. Unpublished Options [Itemize each below, not to exceed 25%]

\$= 3.1 %

Options	Bid Price	Options	Bid Price
UPGRADE TO AG VAN PROVIDED:	\$ 1,113.00	PDI, STATE INSPECTION, DELIVERY	INCL
CADET PHOENIX HD PLATFORM BODY	INCL	SPARE TIRE LOCK	\$ 15.00
STAKE SIDES & REAR BARN DOORS	INCL		
OMAHA ELEC/HYDL HOIST	INCL		
RECEIVER HITCH W/ROTABALL HITCH	INCL		
LASHING RINGS AND 7-PIN PLUG	INCL	NOTE: DEADLINE TO ORDER A 2010	NOTE
WHELEN AMBER STROBE LIGHT	INCL	MODEL IS 11-20-2009 OR SOONER DUE	ORDER
BLACK FLOOR MATS AND SPOTLIGHT	INCL	TO NEW FEDEAL EMISSIONS	DEADLINE
BACKUP ALARM & BLACK NERF BARS	INCL		
DONOVAN MESH TARP WITH CRANK	INCL	ESTIMATED DELIVERY IN 120 DAYS	NOTE
4 EXTRA KEYS	INCL	REPLACES 32898	NOTE

Total of C. Unpublished Options: \$ 1,128.00

D. Contract Price Adjustment: _____

E. Delivery Charges: _____ miles @ \$.93/mile

F. Total of A + B + C + D + E = F

G. Quantity Ordered 1 x F =

H. BUYBOARD Administrative Fee \$400.00 PER PURCHASE ORDER

I. Non-Equip Charges & Credits _____

J. TOTAL PURCHASE PRICE INCLUDING BUYBOARD FEE

\$ 37,010.00

CUSTOMIZED PRODUCT PRICING SUMMARY BASED ON CONTRACT

Medium and HD Trucks

BUYBOARD BID 281-07

End User: COLLIN COUNTY

Philpott Rep: ALAN WILEY

Contact: LIZ GRAY

Date: 3-Nov-09

Product Description: FORD F550 CAB/CHASSIS

A. Bid Series: 21

A. Base Price: \$ 21,996.00

B. Published Options [Itemize each below]

Code	Options	Bid Price	Code	Options	Bid Price
W5G200	CREW CAB 84"CA DRW	\$ 5,223.00		AM-FM RADIO	STD
	AIR CONDITIONING	INCL		VE VINYL BENCH SEAT	STD
	W/TOW MIRRORS	INCL		RUBBER FLOOR	STD
	17,950 GVWR DUAL REAR WHEEL	INCL		POWER STEERING	STD
44B	5-SPEED AUTOMATIC	\$ 1,099.00		ABS BRAKES	STD
512	SPARE TIRE AND WHEEL	\$ 328.00		HEATER-DEFROSTER	STD
	4-TON JACK	INCL	90L	POWER EQUIPMENT GROUP	\$ 993.00
99R	6.4L DIESEL	\$ 6,895.00		FOR CREWCAB	
X4L	LIMITED SLIP AXLE	\$ 328.00		GENERAL SERVICE PACKAGE C	\$ 9,310.00
942	DAYTIME RUNNING LIGHTS	\$ 42.00		SEE UPGRADE BELOW	
52B	BRAKE CONTROLLER	\$ 216.00			

Total of B. Published Options: \$ 24,434.00

C. Unpublished Options [Itemize each below, not to exceed 25%]

\$= 6.6 %

Options	Bid Price	Options	Bid Price
UPGRADE TO AG VAN PROVIDED:	\$ 2,577.00	PDI, STATE INSPECTION, DELIVERY	INCL
RKI S84DW94 SERVICE BODY	INCL	SPARE TIRE LOCK	\$ 15.00
T-HANDLE LATCHES	INCL	TRI-BALL HITCH	\$ 55.00
MASTER LOCK SYSTEM	INCL	COMPLETE SET OF SUPER-DUTY	\$ 420.00
RECEIVER HITCH AND DRAW BAR	INCL	SERVICE MANUALS	
LASHING RINGS AND 7-PIN PLUG	INCL	NOTE: DEADLINE TO ORDER A 2010	NOTE
WHELEN AMBER STROBE LIGHT	INCL	MODEL IS 11-20-2009 OR SOONER DUE	ORDER
BLACK FLOOR MATS & 4 KEYS	INCL	TO NEW FEDERAL EMISSIONS	DEADLINE
BACKUP ALARM & BLACK NERF BARS	INCL		
12" REAR STEP BUMPER	INCL	ESTIMATED DELIVERY IN 120 DAYS	NOTE
HD LADDER RACK	INCL	REPLACES 34303	NOTE

Total of C. Unpublished Options: \$ 3,067.00

D. Contract Price Adjustment: _____

E. Delivery Charges: _____ miles @ \$.93/mile

F. Total of A + B + C + D + E = F

G. Quantity Ordered 1 x F =

H. BUYBOARD Administrative Fee

\$400.00 PER PURCHASE ORDER

I. Non-Equip Charges & Credits _____

J. TOTAL PURCHASE PRICE INCLUDING BUYBOARD FEE

\$ 49,497.00



CONTRACT PRICING WORKSHEET

For Standard Equipment Purchases

Contract
No.:

VE03-06

Date
Prepared:

11/3/09

This Form must be prepared by Contractor and given to End User. The H-GAC administrative fee shall be shown in Section F. End User issues PO to Contractor, and MUST also fax a copy of PO, together with completed Pricing Worksheet, to H-GAC @ 713-993-4548. Please type or print legibly.

Buying Agency:	COLLIN COUNTY	Contractor:	PHILPOTT MOTORS
Contact Person:	LIZ GRAY	Prepared By:	ALAN WILEY
Phone:	972 548-3734	Phone:	888 858-7801
Fax:	972 548-3732	Fax:	254 865-1101
Email:		Email:	awiley0845@aol.com

Product Code:	D13	Description:	2009 FORD F350 REGULAR CAB
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A. Product Item Base Unit Price Per Contractor's H-GAC Contract: \$ 17,432.00

B. Published Options - Itemize below - Attach additional sheet(s) if necessary - Include Option Code in description if applicable.
(Note: Published Options are options which were submitted and priced in Contractor's bid.)

Description	Cost	Description	Cost
44T AUTOMATIC	\$ 1,110.00	EXTERIOR--WHITE	INCL
X4N LIMITED SLIP AXLE	\$ 291.00	INTERIOR--GRAY VINYL	INCL
572 AIR CONDITIONING	\$ 648.00	AM-FM RADIO	STD
512 SPARE TIRE AND WHEEL	\$ 189.00	HEATER/DEFROSTER	STD
425 50 STATE EMISSIONS	INCL	60 INCH CAB TO AXLE	STD
99R 6.4L DIESEL	\$ 6,895.00	FACTORY HOUR METER	STD
TC VINYL 40-20-40	\$ 319.00	#35 GENERAL SERVICE PACKAGE C	\$ 9,310.00
52N SPEED CONTROL	\$ 201.00	SEE UPGRADE BELOW	
524 TILT STEERING WHEEL	\$ 150.00		
52B BRAKE CONTROLLER	\$ 175.00		
903 POWER GROUP REGULAR CAB	\$ 681.00	Subtotal From Additional Sheet(s):	
84 INCH CAB TO AXLE UPGRADE	INCL	Subtotal B:	\$ 19,969.00

C. Unpublished Options - Itemize below / attach additional sheet(s) if necessary.
(Note: Unpublished options are items which were not submitted and priced in Contractor's bid.)

Description	Cost	Description	Cost
AG VAN DUMPING PLATFORM BODY	\$ 1,113.00		
AS PE SPECS		Subtotal From Additional Sheet(s):	
SPARE TIRE LOCK	\$ 15.00	Subtotal C:	\$ 1,128.00

Check: Total cost of Unpublished Options (C) cannot exceed 25% of the total of the Base Unit Price plus Published Options (A+B).	For this transaction the percentage is:	3%
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D. Other Cost Items Not Itemized Above (e.g. Installation, Freight, Delivery, Etc.)

Description	Cost	Description	Cost
AG VAN PDI, INSPECTION, AND DELIVERY	INCL		
REPLACES 32898	NOTE	Subtotal D:	\$ -

E. Total Cost Before Any Applicable Trade-In / Other Allowances / Discounts (A+B+C+D) \$ 38,529.00

Quantity Ordered:	1	X Subtotal of A + B + C + D:	\$ 38,529.00	=	Subtotal E:	\$ 38,529.00
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F. H-GAC Fee Calculation (From Current Fee Tables) Subtotal F:

G. Trade-Ins / Other Allowances / Special Discounts

Description	Cost	Description	Cost
DIESEL DISCOUNT	\$ (1,500.00)		
		Subtotal G:	\$ (1,500.00)

Estimated Delivery Date:	120-150 DAYS	H. Total Purchase Price (E+F+G):	\$ 37,029.00
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CONTRACT PRICING WORKSHEET

For Standard Equipment Purchases

Contract
No.:

HT 11-07

Date
Prepared:

11/3/09

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Buying Agency:	COLLIN COUNTY	Contractor:	PHILPOTT MOTORS
Contact Person:	LIZ GRAY	Prepared By:	ALAN WILEY
Phone:	972 548-3734	Phone:	888 858-7801
Fax:	972 548-3732	Fax:	254 865-9118
Email:		Email:	awiley0845@aol.com

Product Code:	DB	Description:	FORD F550
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A. Product Item Base Unit Price Per Contractor's H-GAC Contract: \$ 22,122.00

B. Published Options - Itemize below - Attach additional sheet(s) if necessary - Include Option Code in description if applicable.
(Note: Published Options are options which were submitted and priced in Contractor's bid.)

Description	Cost	Description	Cost
W165 165" WHEELBASE WITH 84"CA	\$ 151.00	EXTERIOR--WHITE	STD
572 AIR CONDITIONING	\$ 685.00	INTERIOR--GRAY VINYL	STD
512 SPARE TIRE AND WHEEL	\$ 271.00	6.8L V-10 GAS AUTOMATIC	STD
X8L LIMITED SLIP AXLE	\$ 289.00	HEATER/DE-FROSTER	STD
99R 6.4L DIESEL	\$ 4,288.00	AM-FM RADIO	STD
RCCS2 EQUIPMENT PACKAGE A, INCLUDES:	\$ 3,443.00	47B BODY BUILDER PREP	\$ 316.00
VINYL BENCH SEAT	INCL	942 DAYTIME RUNNING LIGHTS	\$ 20.00
TOWCOMMAND TRAILER TOW PACKAGE	INCL	GENERAL SERVICE PACKAGE C	\$ 9,310.00
BRAKE CONTROLLER	INCL	SEE UPGRADE BELOW	
200 AMP ALTERNATOR	INCL	2010 MODEL	NOTE
17,950 GVWR	INCL	Subtotal From Additional Sheet(s):	
W56 CRECAB UPGRADE	\$ 2,442.00	Subtotal B:	\$ 21,215.00

C. Unpublished Options - Itemize below / attach additional sheet(s) if necessary.
(Note: Unpublished options are items which were not submitted and priced in Contractor's bid.)

Description	Cost	Description	Cost
90L POWER WINDOWS-LOCKS-MIRRORS	\$ 1,060.00	TRI-BALL HITCH AND SPARE TIRE LOCK	\$ 70.00
2009 DIESEL EMISSIONS	\$ 2,045.00	Subtotal From Additional Sheet(s):	
AG VAN S84DW94 SERVICE BODY PACKAGE	\$ 2,577.00	Subtotal C:	\$ 5,752.00

Check: Total cost of Unpublished Options (C) cannot exceed 25% of the total of the Base Unit Price plus Published Options (A+B).	For this transaction the percentage is:	13%
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D. Other Cost Items Not Itemized Above (e.g. Installation, Freight, Delivery, Etc.)

Description	Cost	Description	Cost
COMPLETE SET OF SUPER-DUTY MANUALS	\$ 420.00		
4 EXTRA KEYS, PDI, INSPECTION, & DELIVERY	INCL	Subtotal D:	\$ 420.00

E. Total Cost Before Any Applicable Trade-In / Other Allowances / Discounts (A+B+C+D) \$ 49,509.00

Quantity Ordered:	1	X Subtotal of A + B + C + D:	\$ 49,509.00	=	Subtotal E:	\$ 49,509.00
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F. H-GAC Fee Calculation (From Current Fee Tables) \$600.00 OR \$1,000.00 PER PURCHASE ORDER Subtotal F: \$ 1,000.00

G. Trade-Ins / Other Allowances / Special Discounts

Description	Cost	Description	Cost
		Subtotal G:	\$ -

Estimated Delivery Date: 120-150 DAYS **H. Total Purchase Price (E+F+G):** \$ 50,509.00

CUSTOMIZED PRODUCT PRICING SUMMARY BASED ON CONTRACT

Medium and HD Trucks

BUYBOARD BID 281-07

End User: COLLIN COUNTY

Philpott Rep: ALAN WILEY

Contact: LIZ GRAY

Date: 3-Nov-09

Product Description: FORD F350 CAB/CHASSIS SRW

A. Bid Series: 19

A. Base Price: \$ **14,438.00**

B. Published Options [Itemize each below]

Code	Options	Bid Price	Code	Options	Bid Price
W3G	CREW CAB 60"CA DRW	\$ 4,904.00		AM-FM RADIO	STD
	AIR CONDITIONING	INCL		VE VINYL BENCH SEAT	STD
	W/TOW MIRRORS	INCL		RUBBER FLOOR	STD
	13,000 GVWR DUAL REAR WHEEL	INCL		POWER STEERING	STD
44B	5-SPEED AUTOMATIC	\$ 1,078.00		ABS BRAKES	STD
512	SPARE TIRE AND WHEEL	\$ 328.00		HEATER-DEFROSTER	STD
	4-TON JACK	INCL	90L	POWER EQUIPMENT GROUP	\$ 993.00
99R	6.4L DIESEL	\$ 6,895.00		FOR CREWCAB	
X4N	LIMITED SLIP AXLE	\$ 328.00			
TC	VINYL 40-20-20 SEAT	\$ 375.00			
52B	BRAKE CONTROLLER	\$ 216.00			
525	CRUISE CONTROL	\$ 220.00			
524	TILT STEERING WHEEL	\$ 141.00			

Total of B. Published Options: \$ **15,478.00**

C. Unpublished Options [Itemize each below, not to exceed 25%]

\$= 21.9 %

Options	Bid Price	Options	Bid Price
UPGRADE TO AG VAN PROVIDED:	\$ 6,538.00	PDI, STATE INSPECTION, DELIVERY	INCL
CADET PHOENIX HD PLATFORM BODY	INCL	4 EXTRA KEYS	INCL
GOOSENECK HITCH AND 7-PIN PLUG	INCL	SPARE TIRE LOCK	\$ 15.00
HD REAR BUMPER WITH HITCH TUBE	INCL		
RECEIVER HITCH W/ROTABALL HITCH	INCL		
LASHING RINGS AND 7-PIN PLUG	INCL	NOTE: DEADLINE TO ORDER A 2010	NOTE
WHELEN AMBER STROBE LIGHT	INCL	MODEL IS 11-20-2009 OR SOONER DUE	ORDER
BLACK FLOOR MATS AND SPOTLIGHT	INCL	TO NEW FEDEAL EMISSIONS	DEADLINE
BACKUP ALARM & BLACK NERF BARS	INCL		
RKI CHEST BOX & UNDERBODY BOXES	INCL	ESTIMATED DELIVERY IN 120 DAYS	NOTE
6"LIFT OFF SIDES & TAILGATE	INCL	REPLACES 43336	NOTE

Total of C. Unpublished Options: \$ **6,553.00**

D. Contract Price Adjustment: _____

E. Delivery Charges: _____ miles @ \$.93/mile

F. Total of A + B + C + D + E = F

G. Quantity Ordered 1 x F =

H. BUYBOARD Administrative Fee

\$400.00 PER PURCHASE ORDER

I. Non-Equip Charges & Credits _____

J. TOTAL PURCHASE PRICE INCLUDING BUYBOARD FEE

\$ **36,469.00**



CONTRACT PRICING WORKSHEET

For Standard Equipment Purchases

Contract
No.:

VE03-06

Date
Prepared:

11/3/09

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Buying Agency:	COLLIN COUNTY	Contractor:	PHILPOTT MOTORS
Contact Person:	LIZ GRAY	Prepared By:	ALAN WILEY
Phone:	972 548-3734	Phone:	888 858-7801
Fax:	972 548-3732	Fax:	254 865-1101
Email:		Email:	awiley0845@aol.com

Product Code:	D13	Description:	2009 FORD F350 REGULAR CAB
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A. Product Item Base Unit Price Per Contractor's H-GAC Contract: \$ 17,432.00

B. Published Options - Itemize below - Attach additional sheet(s) if necessary - Include Option Code in description if applicable.

(Note: Published Options are options which were submitted and priced in Contractor's bid.)

Description	Cost	Description	Cost
44T AUTOMATIC	\$ 1,110.00	EXTERIOR--WHITE	INCL
X4N LIMITED SLIP AXLE	\$ 291.00	INTERIOR--GRAY VINYL	INCL
572 AIR CONDITIONING	\$ 648.00	AM-FM RADIO	STD
512 SPARE TIRE AND WHEEL	\$ 189.00	HEATER/DEFROSTER	STD
425 50 STATE EMISSIONS	INCL	60 INCH CAB TO AXLE	STD
99R 6.4L DIESEL	\$ 6,895.00	FACTORY HOUR METER	STD
TC VINYL 40-20-40	\$ 319.00	#35 GENERAL SERVICE PACKAGE C	\$ 9,310.00
52N SPEED CONTROL	\$ 201.00	SEE DOWNGRADE BELOW	
524 TILT STEERING WHEEL	\$ 150.00		
52B BRAKE CONTROLLER	\$ 175.00		
903 POWER GROUP REGULAR CAB	\$ 681.00	Subtotal From Additional Sheet(s):	
		Subtotal B:	\$ 19,969.00

C. Unpublished Options - Itemize below / attach additional sheet(s) if necessary.

(Note: Unpublished options are items which were not submitted and priced in Contractor's bid.)

Description	Cost	Description	Cost
AG VAN GOOSENECK PLATFORM BODY	\$ (2,772.00)	W5G CREWCAB UPGRADE WITH 60CA	\$ 3,329.00
AS PER SPECS		Subtotal From Additional Sheet(s):	
SPARE TIRE LOCK	\$ 15.00	Subtotal C:	\$ 572.00

Check: Total cost of Unpublished Options (C) cannot exceed 25% of the total of the Base Unit Price plus Published Options (A+B).

For this transaction the percentage is:

2%

D. Other Cost Items Not Itemized Above (e.g. Installation, Freight, Delivery, Etc.)

Description	Cost	Description	Cost
AG VAN PDI, INSPECTION, AND DELIVERY	INCL		
REPLACES 43336	NOTE	Subtotal D:	\$ -

E. Total Cost Before Any Applicable Trade-In / Other Allowances / Discounts (A+B+C+D)

\$ 37,973.00

Quantity Ordered:	1	X Subtotal of A + B + C + D:	\$ 37,973.00	=	Subtotal E:	\$ 37,973.00
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F. H-GAC Fee Calculation (From Current Fee Tables)

Subtotal F:

G. Trade-Ins / Other Allowances / Special Discounts

Description	Cost	Description	Cost
DIESEL DISCOUNT	\$ (1,500.00)		
		Subtotal G:	\$ (1,500.00)

Estimated Delivery Date: 120-150 DAYS

H. Total Purchase Price (E+F+G):

\$ 36,473.00